

May 3, 2011

Andy Wing
Director, Information Technology Operations
Data Management Products
ZOLL
11802 Ridge Parkway, Suite 400
Broomfield, CO 80021 U.S.A

Dear Andy,

Thank you for having Coalfire support ZOLL by conducting the 2011 HIPAA/HITECH Audit. As you know, there is no official "HIPAA Compliant" seal, as HIPAA is a risk-based regulation. The expectation of Covered Entities and Business Associates, such as ZOLL, is to protect ePHI under a formal HIPAA compliance program that is tuned to the unique nature of the business while addressing the specific requirements under the regulation.

Coalfire's purpose as your audit partner is to provide you with an independent opinion of your HIPAA compliance program and your adherence to it. By now, you have received the Final HIPAA Audit, to include our findings and recommendations.


As you know, Coalfire has been providing HIPAA audit services to Covered Entities since 2001. Our clients range from small community clinics to some of the largest holding companies with hundreds of hospitals. With the expanded requirements of HITECH, Coalfire is also supporting a wide range of Business Associates. This includes software companies, service providers, billing agencies and more.

We have found ZOLL's HIPAA compliance program to be comparable and, in certain areas, better than the vast majority of our Covered Entity clients. Furthermore, ZOLL's maturity is years ahead of the average Business Associate.

We see ZOLL as a leader for HIPAA compliance in the healthcare software industry.

As an IT auditor, we will always have recommendations for improvement. Please let us know if you have any further questions on our findings and recommendations. Keep up the good work!

Sincerely yours,


Alan Ferguson
Vice President