## ZOLL. DATA SYSTEMS

**ZOLL Claims Clarity** 

SOLUTION OVERVIEW



# Harness Healthcare Claims Data To Negotiate Favorable Rates and Drive Commercial Success

ZOLL® Claims Clarity is a data service that provides healthcare intelligence on charges, payments, and denials to foster market transparency and support more data-driven decision making for providers.

The ZOLL Claims Clarity service provides access to de-identified, adjudicated claim and remit data that can help restore balance to payer negotiations by giving healthcare providers reliable reimbursement rates for the same or similar services in their geographic area. In addition to rate information, providers can glean insight into payer behavior by examining allowable charges compared to actual payment, as well as denial rates on services. Providers have game-changing visibility into their market, with the ability to see how their rates compare to their competition while staying compliant with anti-trust and collusion rules. This information can be used to track key performance indicators, establish benchmarks and best practices, and forecast revenue more accurately — factors that contribute to better payer agreements and commercial success.



#### **Capabilities**

- Compares average reimbursement rates in a defined area by procedural or diagnostic code
- Enables filtering by specialty and sub-specialty
- Compares national vs. regional allowables and compares average charges and allowables to Medicare fee schedule
- Compares denial rates by payer in a defined area by procedural or diagnostic code
- Ability to filter to specific payer information
- Ability to filter to place of service and modifier



#### **Key Features**

- Scours and normalizes billions of actual, adjudicated healthcare claims and remits
- Reveals market intelligence on charges, payments, and denials by specialty and sub-specialty
- Omits non-healthcare claims, such as dental or pet services
- Removes "ghost rates" so providers work with legitimate numbers
- Provides healthcare claims data back to January 2019

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### Negotiate Better Agreements and Make More Informed Business Decisions With Healthcare Market Intelligence



#### **Benefits**

- Helps providers negotiate better payer agreements and support commercial success by revealing charges, payments, and payer behavior data
- Supports negotiations with payers during No Surprises Act (NSA) disputes by producing reliable, normalized data on reimbursement rates dating back to January 2019
- Informs better provider decision making by displaying total payment and denial trends by payer and code
- Helps providers establish benchmarks and measure performance compared to the competition

- Fosters market transparency by providing access to actual reimbursement rates from payers within a user-defined region and specialty in compliance with anti-trust and collusion rules
- Facilitates data-driven planning for fee schedules, new lines of business, and business expansion by providing competitive market intelligence
- Provides easy access to data via any web browser and the ZOLL Claims Clarity portal
- Makes getting the data you need quickly simple, thanks to an intuitive user interface and dropdown menus





To learn more, please call us or visit our website: