# ZOLL AR BOOST®

Insurance Discovery

Data Sheet



The ZOLL® AR Boost® Insurance Discovery tool combines innovative technology with human intelligence to explore every coverage option and payer source for patients presenting as self-pay. Using the latest mapping logic for more than 2,000 payers, clearinghouse databases, and direct connections infrastructure, Insurance Discovery finds more active coverage for healthcare billers.

Insurance Discovery accurately identifies the availability of government payers and their managed care or replacement plans, or commercial coverages, associated policy and subscriber numbers. Additionally, the service searches and identifies secondary/tertiary coverage for insured patients.

With deductibles and patient co-pays higher than ever, clearing self-pay patients is more challenging and labor-intensive than in the past. Most important, earned revenue walks out the door every day when patients leave the office without paying.

## **Configurable Settings**

- Auto Retry retries an insurance verification customized for a specific number of hours if payer network is inaccessible
- Run transaction for Medicare replacement payers
- Run transaction for managed care plan

### **Reporting and Data Quality**

- ZOLL AR Boost support provides operational experts to assist in reviewing and identifying trends of errors, edits, payer behavior, and changes to or implementation of payerspecific payment policies
- · Active geographical payer search
- Includes national search, all 50 states, and US territories; queries most relevant payers; employs proprietary matching algorithms

#### **Features**

#### Customizable Rules

- Allows custom exclusions to eliminate false coverage.
- Create rules based on facility, patient, state, and payer
- Configurable to integrate additional solutions

#### **Expand Search for Payers**

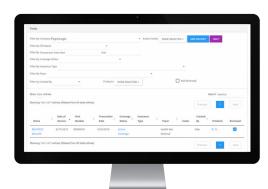
- Runs an average of 13 transactions per patient
- Find up to double the number of payers compared to other services

#### Coverage Found

- Search and identify Unique, Primary, Secondary, and Tertiary coverage
- Rank payer coverage
- Identify managed care and advantage replacement plans
- List relevant plan types (HMO, PPO, etc.)

#### Redundancy

Payers are constantly going offline during normal business hours. To minimize
impact to your business, Insurance Discovery includes multiple layers
of clearinghouse redundancy. This allows payer unresponsiveness to be
managed automatically in accordance with user-specific workflows.





# **Real-time Insurance Discovery**

- Identify active coverage for more than 10% of self-pay accounts (on average)
- Maximize revenue by tapping other payer coverage opportunities
- Reduce overall self-pay accounts receivable

# Insurance Discovery is Just One Tool in Our Complete AR Optimization Solution

The ZOLL AR Boost solution includes a suite of tools to uncover missing patient information and drastically reduce claim denials. It eliminates the manual process of finding insurance and correct demographic information by querying multiple databases in real time. It ensures that billers find the right patient information during the pre-billing process to identify all possible revenue sources and accelerate claims processing.

ZOLL AR Boost automates the data gathering process and consolidates multiple data streams — including demographics, insurance discovery, eligibility, federal poverty level/charitable qualifications, deductible monitoring, and propensity to pay — into a filtered, integrated feed, aggregating millions of transactions monthly, which are leveraged through ZOLL Data Systems' proprietary algorithms to return superior results.

# **ZOLL AR Boost Solution Capabilities**



Insurance discovery



Demographic verification



Insurance verification



Self-pay analysis



Deductible monitoring



Claim monitoring